



## COUNTY COMMISSION

BALDWIN COUNTY  
312 COURTHOUSE SQUARE  
SUITE 15  
BAY MINETTE, ALABAMA 36507  
(251) 580-2520 PH  
(251) 580-2536 FX

WANDA GAUTNEY  
PURCHASING DIRECTOR

March 18, 2020

Nations Roof Central, LLC  
2914 Lawing Lane  
Rowlett, TX 75088  
ATTN: Mike Zupo

**REFERENCE:** Competitive Bid #WG20-07 – Labor & Incidental Materials for Roof Replacement & Maintenance to Various County Buildings for the Baldwin County Commission

Dear Mr. Zupo:

Please find attached a copy of the fully executed Contract and your Bid Guarantee. This letter is your **Notice to Proceed** for the Labor & Incidental Materials for Roof Replacement & Maintenance to various County buildings. Completion time is **ninety (90) days**.

The projects should be coordinated with Junius Long, Baldwin County Building Facilities Coordinator at (251) 295-3133 and for the K-Block project located at the Baldwin County Corrections Center, please coordinate with Russell Dinkins, Baldwin County Sheriff's Maintenance Director at (251) 654-4909.

If you have any questions, please contact the Purchasing Director, Wanda Gautney at (251) 580-2520.

Sincerely,

WANDA GAUTNEY, Purchasing Director  
Baldwin County Commission

Attachment

State of Alabama )

County of Baldwin )

## CONTRACT FOR PROFESSIONAL & CONSTRUCTION SERVICES

This Contract for **Professional and Construction** Services is made and entered into by and between the County of Baldwin (hereinafter called "COUNTY") acting by and through its governing body, the Baldwin County Commission, and **Nations Roof Central, LLC**, (hereinafter referred to as "PROVIDER").

### WITNESSETH:

**Whereas**, at its regular meeting on Tuesday, December 3, 2019, the COUNTY authorized staff to solicit bids for Labor and Incidental Materials for Roof Replacement & Maintenance to Various County Buildings for the Baldwin County Commission; and

**Whereas**, PROVIDER presented the lowest bid to the COUNTY, and therefore, the COUNTY wishes to retain the PROVIDER to provide those services hereinafter set out under the following terms and conditions.

**NOW, THEREFORE**, in consideration of the premises and the mutual covenants herein contained the sufficiency of which being hereby acknowledged, PROVIDER and COUNTY do hereby agree as follows:

- I. Definitions. The following terms shall have the following meanings:
  - A. COUNTY: Baldwin County, Alabama
  - B. COMMISSION: Baldwin County Commission
  - C. PROVIDER: Nations Roof Central, LLC
  
- II. Obligations Generally. The COUNTY hereby retains, and the PROVIDER agrees to perform for the COUNTY, those services as hereinafter set forth. This document shall serve as the binding contract for the services of PROVIDER. PROVIDER shall immediately commence performance of the services outlined herein upon full execution of this Contract. All work shall be commenced and completed in a timely manner as, and at the times, herein set out.

- III. Recitals Included. The above recitals and statements are incorporated as part of this Agreement, and shall have the effect and enforceability as all other provisions herein.
- IV. Professional Qualifications. For the purpose of this Contract, the PROVIDER represents and warrants to the COUNTY that it possesses the professional, technical, and administrative personnel with the specific experience and training necessary to provide the professional services required herein.
- V. No Prohibited Exclusive Franchise. The COUNTY neither perceives nor intends, by this Contract, a granting of an exclusive franchise or violation of Art. I, Section 22 of the Alabama Constitution.
- VI. Representation/Warranty of Certifications, Etc. PROVIDER represents and warrants that PROVIDER is presently certified, licensed and otherwise permitted under all necessary and applicable laws and regulations to perform the services herein, and that PROVIDER shall renew, maintain, and otherwise ensure that all such certifications, licenses, and permits are current and valid, without interruption, for and through completion of the services. The representation and warranty aforesaid is a material inducement to the COUNTY in entering this Contract, and the parties agree that the breach thereof shall be deemed material at the County's option.
- VII. Legal Compliance. PROVIDER shall at all times comply with all applicable Federal, State, local and municipal laws and regulations.
- VIII. Independent Contractor. PROVIDER acknowledges that it is an independent contractor, and PROVIDER shall at all times remain as such in performing the services under this Contract. PROVIDER is not an employee, servant, partner, or agent of the COUNTY and has no authority, whether express or implied, to contract for or bind the COUNTY in any manner. The parties agree that PROVIDER shall be solely responsible for and shall have full and unqualified control over developing and implementing its own means and methods, as it deems necessary and appropriate in providing the aforementioned services, and that the COUNTY's interests herein are expressly limited to the results of said services. PROVIDER is not entitled to unemployment insurance benefits, and PROVIDER is responsible for and obligated to pay any and all federal and state income tax on any monies paid pursuant to this Contract.
- IX. No Agency Created. It is neither the express nor the implied intent of PROVIDER or COUNTY to create an agency relationship pursuant to this Contract. Therefore, the PROVIDER does not in any manner act on behalf of COUNTY and the creation of such a relationship is prohibited and void.

- X. Unenforceable Provisions. If any one or more of the provisions contained herein shall, for any reason, be held to be invalid, illegal or unenforceable in any respect, then such provision or provisions shall be deemed severable from the remaining provisions hereof, and such invalidity, illegality or unenforceability shall not affect any other provision hereof. This Contract shall be construed as if such invalid, illegal or unenforceable provision had never been contained herein.
- XI. Entire Agreement. This Contract represents the entire and integrated agreement between COUNTY and PROVIDER and supersedes all prior negotiations, representations, or agreements, either written or oral. This Contract may be amended only by written instrument signed by all parties.
- XII. Failure to Strictly Enforce Performance. The failure of the COUNTY to insist upon the strict performance of any of the terms, covenants, agreements and conditions of this Contract shall not constitute, and shall never be asserted by PROVIDER as constituting, a default or be construed as a waiver or relinquishment of the right of the COUNTY to thereafter enforce any such term, covenant, agreement, or condition, but the same shall continue in full force and effect.
- XIII. Assignment. This Contract or any interest herein shall not be assigned transferred or otherwise encumbered by PROVIDER without the prior written consent of the COUNTY, which may be withheld or granted in the sole discretion of the COUNTY.
- XIV. Ownership of Documents/Work. The COUNTY shall be the owner of all copyright or other intellectual property rights in reports, documents and deliverables produced and paid for under this Contract, and to the extent permitted by Alabama law, any such material may be reproduced and reused at the discretion of the COUNTY without payment of further consideration. PROVIDER shall not transfer, disclose, or otherwise use such information for any purpose other than in performance of the services hereunder, without the COUNTY's prior written consent, which may be withheld or granted in the sole discretion of the COUNTY.
- XV. Notice. Notice required herein shall be in writing, unless otherwise allowed, and said notice shall be deemed effective when received at the following addresses:

PROVIDER: Nations Roof Central, LLC  
2914 Lawing Lane  
Rowlett, TX 75088  
ATTN: Mike Zupo

COUNTY: Baldwin County Commission  
c/o Chairman  
312 Courthouse Square  
Suite 12  
Bay Minette, AL 36507

XVI. Services to be Rendered. PROVIDER is retained by the COUNTY as a professionally-qualified Contractor. The general scope of work for the services shall include all the terms and Conditions of “**Competitive Bid #WG20-07**”, the same being expressly incorporated herein by reference, and without limitation will encompass:

**“Competitive Bid #WG20-07 – Labor and Incidental Materials for Roof Replacement & Maintenance to Various County Buildings for the Baldwin County Commission”**

- A. PROVIDER will provide ongoing communications with COUNTY regarding this service, including updates, emails and etc. as requested. Additionally, PROVIDER will meet with COUNTY as needed or requested.
- B. PROVIDER is responsible for the professional quality, technical accuracy, timely completion and coordination of all services furnished by or in relation to this Contract.
- C. PROVIDER represents and warrants that its services shall be performed within the limits and standards provided by the COUNTY, in a manner consistent with the level of care and skill ordinarily exercised by similar providers under similar circumstances at the time the services are performed.

XVII. General Responsibilities of the COUNTY.

- A. The COUNTY shall provide reasonable notice to PROVIDER whenever the COUNTY actually observes or otherwise actually becomes aware of any development that affects the scope or time of PROVIDER’s services hereunder or any defect or nonconformance in the work of PROVIDER.
- B. The COUNTY shall pay to PROVIDER the compensation as, and subject to the terms set out below.

XVIII. Termination of Services. The COUNTY or PROVIDER may terminate this contract, with or without cause or reason, by giving ten (10) days written

notice of such to the other party. Upon receipt of such notices, PROVIDER shall discontinue its work to the extent specified in the notice.

In the event of termination, the COUNTY shall pay PROVIDER for all services satisfactorily rendered, and for any expenses deemed by COUNTY to be a reimbursable expense incurred pursuant to this Contract and prior to the date of termination.

XIX. **Compensation Limited.** The compensation to be paid to the PROVIDER shall be the full compensation for all work performed by PROVIDER under this Contract. Any and all additional expenditures or expenses of PROVIDER, not listed in full within this Contract, shall not be considered as a part of this Agreement and shall not be demanded by PROVIDER or paid by COUNTY.

XX. **Direct Expenses.** Compensation to PROVIDER for work shall be paid as shown on "Attachment A" for **Option 1 & Option 2 & 3**. Said compensation shall be all inclusive, including without limitation, reimbursement of all cost, incidentals and operating expense associated with those directly engaged in performance of the requested services.

XXI. **Method of Payment.** PROVIDER shall submit invoices to the COUNTY for payment for work performed. Such invoice shall be accompanied by a detailed account of compensation to be paid PROVIDER.

Payment shall be made by the COUNTY within thirty (30) days of the approval of the invoice submitted by the PROVIDER. The COUNTY agrees to review and approve invoices submitted for payment in a timely manner.

XXII. **Effective and Termination Dates.** This Contract shall be effective and commence immediately upon the same date as its full execution, and shall terminate upon either the expiration of not more than **ninety (90) days** after the Notice to Proceed is given for Option 1 & Option 2 & 3 or upon a written notification thereof received by either party within the required ten (10) day period. [Nothing herein stated shall prohibit the parties from otherwise terminating this Contract according to the provisions herein.]

XXIII. **Force Majeure.** The Parties hereto shall incur no liability to the other if performance becomes impossible or impracticable by reason on an event or effect that the parties could neither have anticipated nor controlled. This allowance shall include both an act of nature and acts of third parties. Any costs that would otherwise be incurred and/or necessitated by the provisions herein shall be alleviated for either party by such event or effect.

XXIV. **Indemnification.** Provider shall indemnify, defend and hold County and its Commissioners, affiliates, employees, agents, and representatives (collectively "County") harmless from and against any and all claims, demands, liabilities, damages, losses, judgments, costs, and expenses including, without limitations, attorneys' fees, for any and all personal injury (including death)

and property damage of any kind or nature whatsoever, incurred by, asserted against, or imposed upon County, as a result of or in any manner related to provision of services hereunder, or any act or omission, by Provider. Contractor shall provide the COUNTY with proof of general liability coverage including the COUNTY as an additional insured. This indemnification shall survive the expiration of this Contract.

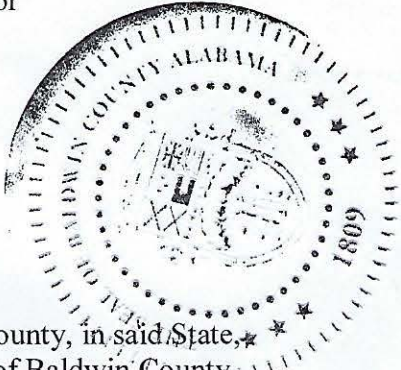
- XXV. Number of Originals. This Contract shall be executed with three originals, all of which are equally valid as an original.
- XXVI. Governing Law. This Contract in all respects, including without limitation its formation, validity, construction, enforceability and available remedies, shall be governed by the laws of the State of Alabama, without regard to Alabama conflict of law principles.
- XXVII. Insurance. Prior to performing services pursuant to this Contract, Provider shall carry, with insurers satisfactory to County, throughout the term of hereof, Auto Liability Insurance, including owned, hired and non-owned vehicles, with limits of not less than \$1,000,000, combined single limit, for both bodily injury liability and property damage liability each occurrence; Commercial General Liability Insurance, including all contractual liability hereunder, with limits not less than \$1,000,000, combined single limit, for both bodily injury liability and property damage liability each occurrence, and Worker's Compensation Insurance, meeting the statutory limits of the State of Alabama and Employer's Liability Insurance fully covering all employees and supervisors participating in the work at the subject property site. All liability insurance shall name the County as an additional insured. Prior to commencing operations hereunder, a Certificate of Insurance evidencing such coverage, satisfactory to County, shall be furnished to County, which shall specifically state that such insurance shall provide for at least ten (10) days' notice to County in the event of cancellation, termination or any change in such insurance policies. The workers compensation certificate shall bear an endorsement clearly evidencing a waiver of the right of subrogation against County and County Representatives. Should Provider fail to furnish current evidence upon demand of any insurance required hereunder, or in the event of cancellation, termination or change in any such insurance, County may, at its option, suspend this Contract until insurance is obtained, terminate this Contract immediately without further action, or hold Provider in material default and pursue any and all remedies available.

**SIGNATURE & NOTARY PAGES TO FOLLOW**



IN WITNESS WHEREOF, the parties hereto have executed this contract on the last day of execution by the COUNTY as written below.

COUNTY: ATTEST:  
*Billie Jo Underwood* 3/17/2020 *Wayne Dyess* 3/17/2020  
BILLIE JO UNDERWOOD / Date WAYNE DYESS / Date  
Chairman County Administrator

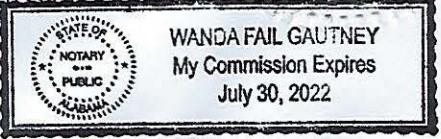


State of Alabama )  
County of Baldwin )

I, *Wanda Fail Gautney* Notary Public in and for said County, in said State, hereby certify that, Billie Jo Underwood., whose name as Chairman of Baldwin County Commission, and Wayne Dyess, whose name as County Administrator, are known to me, acknowledged before me on this day that, being informed of the contents of the Contract for Professional and Construction Services, they, as such officers and with full authority, executed same knowingly and with full authority to do so on behalf of said Commission.

Given under my hand and official seal, this the day of March 17, 2020.

*Wanda Fail Gautney*  
Notary Public  
My Commission Expires \_\_\_\_\_





**PROVIDER:**

*Nations Roof Central, LLC*

Michael Zupo / 3/5/2020  
By Michael Zupo / Date  
Its operations manager

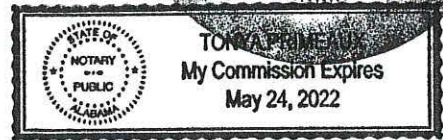
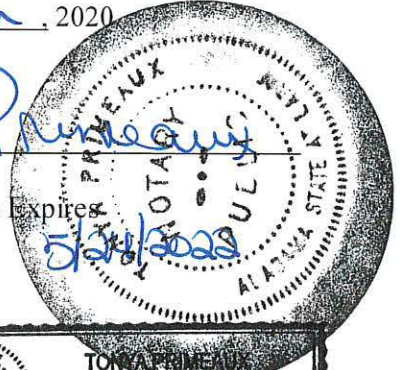
State of Alabama)

County of Baldwin)

I, Tonya Prineaux Notary Public in and for said County and State, hereby certify that Michael Zupo as operations mgr of Nations Roof Central, LLC, whose name is signed to the foregoing in that capacity, and who is known to me, acknowledged before me on this day that, being informed of the contents of the foregoing, he executed the same voluntarily on the day the same bears date for and as an act of said Nations Roof Central, LLC.

GIVEN under my hand and seal on this the 5<sup>th</sup> day of March, 2020.

Tonya Prineaux  
Notary Public  
My Commission Expires 5/24/2022



**BID #WG20-07 RESPONSE FORM**

Labor & Incidental Materials for Roof Replacement & Maintenance to Various County Buildings

Date: 1/22/2020

Out of State  Yes or  No If yes, 307-097  
Registration Number

Company Name: Nations Roof Central, LLC

Address: 2914 Lawing Lane  
Rowlett, TX 75088

Company Rep. Mike Zupo  
(Rep. Name Typed or Printed)

Position: Operations Manager

Phone: 251-661-1971

Fax: 251-661-1818

Email: mzupo@nationsroof.com

Contractor's License Number 49597  
(License Issued by the Alabama State Licensing Board for General Contractors)

**"ALABAMA GENERAL CONTRACTORS LICENSE NUMBER MUST BE CLEARLY LISTED ON THE OUTSIDE OF THE VENDOR BID ENVELOPE"**

SECTION 0400

BID FORM

PROJECT IDENTIFICATION: "Roof Replacement and Maintenance to Various Buildings,  
Labor Contract"

BID TO: Baldwin County Commission

BID FROM: Nations Roof Central, LLC  
2914 Lawing Lane  
Rowlett, TX 75088

1. The undersigned BIDDER agrees, if this Bid is accepted, to enter into an agreement with OWNER, to perform the Work as specified for the Bid Price and within the Bid Times indicated and in accordance with other terms and conditions of the Contract Documents.
2. In submitting this Bid, BIDDER represents, per Agreement, that:
  - a. This Bid will remain subject to acceptance for 30 days after the day of Bid opening;
  - b. The Owner has the right to reject this Bid;
  - c. BIDDER accepts the provisions of the Instructions and Supplementary Instructions to Bidders regarding disposition of Bid Security;
  - d. BIDDER will sign and submit the Agreement with the Bonds and other documents required by the Bidding Requirements within 15 days after the date of OWNER'S Notice of Award;
  - e. BIDDER has received the following Addenda receipt of which is hereby acknowledged;

Date Number  
#1 dated 1/8/2020 \_\_\_\_\_

3a. OPTION #1 (Reroof Package)	\$ 212,994.00
1. DA Office, Bay Minette	
2. Health Department, Bay Minette	
3b. OPTION #2 (Coatings Package)	\$ 153,127.00
3. Jail K-Block, Bay Minette	
4. Central Annex I, Robertsdale	
3c. OPTION #3 (Coatings Package)	\$ 66,590.00
3. CIS Building Annex II (Old BOE), Bay Minette	
4. BOE Offices North, Bay Minette	
4. DEDUCT / ALTERNATE #1 (DA Office)	\$ 11,500.00
Remove lumber and plywood from Detail A/4 if existing concealed construction supports code compliant attachment requirements.	

5. UNIT PRICING

- a. Replace deteriorated wood nailers with PT, per BF \$ 4.20
- b. Additional attachment for existing nailers, to concrete or steel, per LF \$ 1.25
- c. Remove and replace wet insulation, per SF, credit unused portion. \$ 9.75
- d. Mastic and mesh reinforcement per LF, in addition to base bid quantities, credit unused quantities. \$ 16.00
- e. Remove and replace deteriorated 1.0" thickness T&G wood decking, per SF, in addition to base bid quantities, credit unused quantities. \$ 9.00

6. SUBMITTED BY: Mabel J. [Signature], on Jan 22, 2019 20

7. COMPANY NAME: Nations Roof Central, LLC