

## COUNTY COMMISSION

BALDWIN COUNTY
312 Courthouse Square, Suite 12
BAY MINETTE, ALABAMA 36507
(251) 937-0264
Fax (251) 580-2500
www.baldwincountyal.gov

DISTRICT 1. FRANK BURT, JR.
2. CHRIS ELLIOTT
3. J. TUCKER DORSEY
4. CHARLES F. GRUBER

September 18, 2018

Trane U. S., Inc. d/b/a Trane 124 East I-65 Service Rd., North Mobile, AL 36607 ATTN: Bradley McCullough

REFERENCE: Maintenance Agreement for HVAC Chiller Services for Various Baldwin

County Buildings

Dear Mr. McCullough:

The Baldwin County Commission during their regularly held meeting of September 18, 2018, approved the Maintenance Agreement on the Chillers with your firm for three (3) years, agreement to commence upon full execution, for the Baldwin County Central Annex and Central Annex II located in Robertsdale, Baldwin County Courthouse and Revenue Commission building located in Bay Minette, the Foley Satellite Courthouse and the Fairhope Satellite Courthouse as follows:

Contract Year	Annual Amount-All Sites	<b>Amount Payment</b>	Terms
Year 1	\$17,635.89	\$4,408.97	Quarterly
Year 2	\$18,164.97	\$4,541.24	Quarterly
Year 3	\$18,709.92	\$4,677.48	Quarterly

Please find attached your copy of the executed Agreement.

The project should be coordinated with the Facilities Maintenance Coordinator, Junius Long at (251) 295-3133.

If you have any questions, please contact the Purchasing Director, Wanda Gautney, at (251) 580-2520.

Sincerely,

FRANK BURT, JR., Chairman Baldwin County Commission

FB:wg Item #BE5

Attachment

cc: Wanda Gautney, Purchasing Director Junius Long, Building Facilities Coordinator



# **SCHEDULED & SELECT** SERVICE AGREEMENT

## **Trane Office**

Trane U.S. Inc. dba Trane 124 East I-65 Service Road N Mobile, AL 36607

## **Trane Representative**

Bradley McCullough Cell: (251) 259-1912 Office: (251) 665-2999

## Proposal ID

2374046 Co-op Contract Number: USC 15-JLP-023

Service Contract Number 2374046-18

# **Contact Telephone Number for** Service

(251) 665-2999

## **Company Name**

**Baldwin County Commission** 322 Courthouse Square BAY MINETTE, AL 36507

## Sites Included:

BALDWIN COUNTY CENTRAL **ANNEX BALDWIN COUNTY CENTRAL** ANNEX 2 BALDWIN COUNTY COURTHOUSE BALDWIN COUNTY SATELLITE **COURTHOUSE FOLEY BALDWIN COUNTY SATELLITE COURTHOUSE FAIRHOPE** BALDWIN COUNTY REVENUE





## **EXECUTIVE SUMMARY**

This **Select Service Agreement** includes parts and labor coverage for HVAC equipment repairs under the umbrella of an annual planned maintenance contract. It is the easiest, most affordable and most reassuring way to ensure your HVAC equipment is continuously operating at peak performance levels.

Under this service agreement, you will hand off the responsibilities for planning, scheduling and managing routine maintenance to Trane. Plus, the added repair coverage helps you minimize unplanned downtime and avoid unexpected expenses.

As an HVAC service provider, Trane offers many advantages:

- Confidence that your HVAC equipment is being cared for according to OEM best practices for both frequency and procedures
- Priority service, available 24-hours a day, giving your facility precedence during urgent situations
- Advanced diagnostic technologies, allowing our technicians to analyze system performance more comprehensively, so they can identify and correct a broader set of conditions

Protect your bottom line. Proper maintenance can save an estimated 12 to 18 percent of your budget compared to a run-to-fail approach. This service agreement will help you capture those savings. (FEMP) O&M Guide 2010

# FOCUSED ON BETTER BUILDINGS

When it comes to service effectiveness, experience matters. No other provider has more experience than Trane.

- 100+ years of system and equipment experience
- 35+ years in building automation systems (BAS)
- 20+ years in energy services

# PRACTICES

Trane procedures for handling refrigerant are compliant with federal and state regulations.

#### CONSISTENT PROCESSES

All Trane technicians follow documented processes ensuring uniform service delivery.

## SAFETY

Trane incident rates (OSHA) are consistently 50 to 70 percent below industry averages.

#### ASSIGNED TEAM

You will have a consistent group of Trane employees dedicated to your account.

## THE WARRANTY PERIOD

During the Trane Limited Equipment Warranty period, service interactions give your Trane team additional sightlines into equipment performance. Equipment anomalies are more likely to be detected, and resolved, within the warranty period. Any warranty issues found during routine maintenance or service calls will be reported to you immediately.

#### ADDITIONAL SUPPORT

Trane offers a wide range of maintenance and repair services beyond the scope of this service agreement. Ask your Trane representative for details.





# SCOPE OF SERVICES — STANDARD INCLUSIONS

# ANY HVAC SYSTEM IS ONLY AS STRONG AS ITS INDIVIDUAL MECHANICAL COMPONENTS

This service agreement with Trane protects and enhances full system functionality by ensuring that components are well maintained and functioning to OEM standards. And it is tailored to your needs. The following are the standard inclusions of your service agreement:

## TRANE SCHEDULED MAINTENANCE

Factory authorized Trane service technicians perform all periodic maintenance, following OEM standards, to keep HVAC and BAS equipment running optimally and prevent unplanned downtime. Trane assumes all responsibilities for planning, scheduling and managing routine maintenance on Trane HVAC equipment and other brands.

## Advantages:

- Trust one assigned maintenance team for all HVAC equipment brands
- Receive consistent service outcomes through proprietary Six Sigma maintenance procedures
- Save money compared to ad-hoc service calls

- Technician visits are scheduled in advance
- Service is completed during normal business hours
- · Basic supplies, such as grease, cleaning solvents and wiping cloths, are included in the annual fee







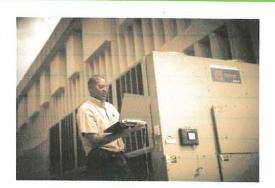
## REPAIR COVERAGE FOR SELECTED COMPONENTS

Repair Coverage pre-authorizes Trane to repair selected system components. Costs for parts and labor (performed during normal Trane business hours) are included within the coverage of the annual maintenance contract. The scope of this coverage is specified later in this agreement.

## Advantages:

- Minimize unplanned downtime by giving Trane the authority to take care of repairs proactively
- · Make repairs a budget item, not an unexpected expense
- Maintain optimal system performance

- Collaborative selection of covered systems and components
- · Repair or replacement of failed or worn components
- · Separate invoicing for overtime and after-hours labor







#### REFRIGERANT MANAGEMENT

US Environmental Protection Agency (EPA) has placed in effect more stringent regulations on refrigerant management and reporting in 2017. Section 608 of the Clean Air Act prohibits the knowing release of refrigerant during the maintenance, service, repair, or disposal of air-conditioning and refrigeration equipment. The EPA requires proper refrigerant management practices by owners and operators of refrigeration and air-conditioning systems, all servicing technicians and others. The Clean Air Act requires owners to maintain records of refrigerant usage and leak rates for each air-conditioning or refrigeration appliance with refrigerant charge greater than 50 lbs. and for disposal of units between 5 and 50 lbs. of refrigerant. These records



must be maintained for 3 years and be directly accessible if audited by the EPA. This brief summary of Section 608 of the Clean Air Act is provided for informational purposes only and is not for the purpose of providing legal advice. You should contact your attorney to obtain advice with respect to the application of Section 608 of the Clean Air Act to your business.

Trane Technicians are Universally certified (the highest level possible) to service, manage, and document your refrigerant and are knowledgeable of applicable law and time constrains to repair leaks. Trane Technicians track all refrigerant in all equipment serviced regardless of appliance size.

When a customer has **all** their refrigerant work performed by a Trane technician - Trane Refrigerant Management software maintains complete record of refrigerant transactions and appliance leak rates. Refrigerant reports provided by Trane will contain the information to satisfy EPA record keeping requirements.

## Advantages:

- Real time reporting of refrigerant leak rate informs proactive decisions
- · Stay in compliance with state and federal regulations
- Provide acceptable documentation to authorities during audits
- Maintain company environmental standards
- Detect potential refrigerant leaks before equipment damage occurs

- Technicians collect refrigerant information for covered equipment during onsite visits
- · Refrigerant data and technician activity are entered into the Trane Refrigerant Management System
- Refrigerant Usage Reports are generated according to your needs





#### TRANE LABORATORY ANALYSIS

Trane Laboratory Analysis tests system fluids for contaminants and other physical characteristics and trends. Conditions indicating sub-optimal HVAC system performance are identified before issues become critical.

## Advantages:

- Head off equipment failures and unplanned downtime
- Identify long-term equipment performance trends
- Gain definitive insights through Trane experience and expertise

### Implementation:

- Samples collected by Trane technicians during maintenance as stated in this agreement
- Laboratory analysis of oil, absorption solutions and refrigerants
- Consistent testing according to Trane best-practice protocols year after year

#### COOLING CONTINGENCY PLANNING

Cooling Contingency Planning anticipates high-risk or unusual situations, and develops strategies for responding to emergencies. With multiple equipment rental depots and numerous warehouse sites strategically located across North America, Trane response time is among the fastest (and most comprehensive) in the industry.

#### Advantages:

- Mitigate risks with thorough advance planning
- Shorten the duration of downtime with immediate access to temporary equipment
- Alleviate negative consequences: productivity losses, fines, inventory spoilage, lost business

- Trane account managers and/or technicians assist in the development of the customized contingency plan:
  - Equipment planning for temporary air conditioning and portable auxiliary power units
  - Recommendations for facility modifications to prepare for temporary cooling
- Contingency plan kept on file at your facility and at Trane





# **HVAC EQUIPMENT COVERAGE**

# **BALDWIN COUNTY CENTRAL ANNEX**

The following "Covered Equipment" will be serviced at BALDWIN COUNTY CENTRAL ANNEX:

Equipment	Qty	Manufacturer	Model Number	Serial Number	Asset Tag
Air-Cooled Chiller, Scroll Compressors	1	Trane	CGAM110F2L	The state of the s	

Description

CGAM Annual Inspection (Service 3)

CGAM Operational Semi-Annual Inspection (Service 4)

**Quantity Per Term** 

3

3

# **BALDWIN COUNTY CENTRAL ANNEX 2**

The following "Covered Equipment" will be serviced at BALDWIN COUNTY CENTRAL ANNEX 2:

Equipment	Qty	Manufacturer	<b>Model Number</b>	Serial Number	Asset Tag
Scroll and Reciprocating Liquid Chillers	1	York International			CHILLER-1
Scroll and Reciprocating Liquid Chillers	1	York International	YLAA0080SE	SCXM892880	CHILLER-2

Description

Air Cooled Scroll Annual Maintenance (Service 1)
Air Cooled Scroll Semi-Annual Maintenance (Service 2)

**Quantity Per Term** 

3

3

# **BALDWIN COUNTY COURT HOUSE**

The following "Covered Equipment" will be serviced at BALDWIN COUNTY JAIL:

Equipment	Qty	Manufacturer	Model Number	Serial Number	Asset Tag
Rotary Liquid Chillers - Generic	1	Trane	YCAL080	RLSM020650	CHILLER

Description

RLC ANNUAL (Service 5)

Voyager Cooling Pre-Season Annual Start Up (Service 6)

**Quantity Per Term** 

3

3





# BALDWIN COUNTY SATELLITE COURTHOUSE FOLEY

The following "Covered Equipment" will be serviced at BALDWIN COUNTY SATELLITE COURTHOUSE:

Equipment		Manufacturer	<b>Model Number</b>	Serial Number	Asset Tag
Air Cooled Screw Comp. Liquid Chiller with Centrifugal Fan	1	York International	YLAA0080SE	2EWM006378	CHILLER-1

Description

Air Cooled Scroll Annual Maintenance (Service 1)

Air Cooled Scroll Semi-Annual Maintenance (Service 2)

**Quantity Per Term** 

3

3

# **BALDWIN COUNTY REVENUE**

The following "Covered Equipment" will be serviced at Baldwin County Revenue Commission:

Equipment	Qty	Manufacturer	Model Number	Serial Number	Asset Tag
Air-Cooled Chiller, Scroll Compressors	1	Trane	CGAM070F2M	THE RESERVE THE PERSON NAMED IN COLUMN TWO IS NOT THE PERSON NAMED IN COLUMN TWO IS NAMED IN COLUMN TWO I	

**Description - Select Agreement** 

CGAM Annual Inspection (Service 3)

CGAM Operational Semi-Annual Inspection (Service 4)

**Quantity Per Term** 

3

3

# BALDWIN COUNTY SATELLITE COURTHOUSE FAIRHOPE

The following "Covered Equipment" will be serviced at Baldwin County Satellite Courthouse:

Equipment	Qty	Manufacturer	Model Number	Serial Number	Asset Tag
Air-Cooled Chiller, Scroll Compressors	1	Trane	CGAM090A2C		

Description

CGAM Annual Inspection (Service 3)

CGAM Operational Semi-Annual Inspection (Service 4)

**Quantity Per Term** 

3

3





# PRICING AND ACCEPTANCE

Baldwin County Commission 322 Courthouse Square BAY MINETTE, AL 36507

## **Trane Service Agreement**

This Service Agreement consists of the pages beginning with the title page entitled "Select Service Agreement," the consecutively numbered pages immediately following such title page, and includes and ends with the Trane Terms and Conditions (Service) (collectively, the "Service Agreement" or "Agreement"). Trane agrees to inspect and maintain the Covered Equipment according to the terms of this Service Agreement, including the "Terms and Conditions," and "Scope of Services" sections. Trane agrees to give preferential service to Customer over non-contract customers.

### Service Fee

As the fee(s) (the "Service Fee(s)") for the inspection and maintenance services described in the Scope of Services section with respect to the Covered Equipment, Customer agrees to pay to Trane the following amounts, plus applicable tax, as and when due.

Contract Year	Annual Amount - All Sites USD	Payment USD	Payment Term
Year 1	17,635.89	4,408.97	Quarter
Year 2	18,164.97	4,541.24	Quarter
Year 3	18,709.92	4,677.48	Quarter

A one-time 3.00 % discount is offered for full payment o	f 1 year(s) in advance of the commencement of the
Service Agreement. Invoice would be issued at start of the	Agreement and is due net 15 days from date of invoice
The discount would be 529.08 USD if this option is selected	Tax will be calculated based upon the pre-discounted
price. The discount for advance payment is not applicable to	credit card transactions. Please check the box for this
option.	

In addition to any other amounts then due hereunder, if this Agreement is terminated or cancelled prior to its scheduled expiration, Customer shall pay to Company the balance of any amounts billed to but unpaid by Customer and, if a "Service Project" is included in the Agreement, the Cancellation Fee set forth in "Exhibit A" Cancellation Schedule attached hereto and incorporated herein, which Cancellation Fee represents unbilled labor, non-labor expenses and parts materials and components. Subject only to a prior written agreement signed by Trane, payment is due upon receipt of invoice in accordance with Section 4 of the attached Terms and Conditions.

#### Term

The Initial Term of this Service Agreement is 3 years, BEGINNING DAY OF SIGNAGE 2018. However, Trane's obligation under this Agreement will not begin until authorized representatives of Trane and Customer have both signed this Agreement in the spaces provided below.

## **Renewal Pricing Adjustment**

The Service Fees for an impending Renewal Term shall be the current Service Fees (defined as the Service Fees for the initial Term or Renewal Term immediately preceding the impending Renewal Term) annually adjusted based on





# SITE COVERAGE

BALDWIN COUNTY CENTRAL ANNEX	GOVERNMENT BUILDING, 22251 PALMER ST, ROBERTSDALE, AL 36567, United States
BALDWIN COUNTY CENTRAL ANNEX 2	23150 AL-59, ROBERTSDALE, AL 36567, United States
BALDWIN COUNTY COURTHOUSE	1 Courthouse Square, BAY MINETTE, AL 36507, United States
BALDWIN COUNTY SATELLITE COURTHOUSE	201 East Section St, FOLEY, AL 36535, United States
Baldwin County Revenue Commission	1705 Hwy 31, BAY MINETTE, AL 36507, United States
Baldwin County Satellite Courthouse	1100 Fairhope Avenue, FAIRHOPE, AL 36532, United States





changes to the cost of service. The Service Fees for an impending Renewal Term shall be set forth in the service renewal letter furnished to Customer.

## Cancellation by Customer Prior to Services; Refund

If Customer cancels this Agreement within (a) thirty (30) days of the date this Agreement was mailed to Customer of (b) twenty (20) days of the date this Agreement was delivered to Customer, if it was delivered at the time of sale, and if no Services have been provided by Company under this Agreement, the Agreement will be void and Company will refund to Customer, or credit Customer's account, the full Service Fee of this Agreement that Customer paid to Company, if any. A ten percent (10%) penalty per month will be added to a refund that is due but is not paid or credited within forty-five (45) days after return of this Agreement to Company. Customer's right to cancel this Agreement only applies to the original owner of this Agreement and only if no Services have been provided by Company under this Agreement prior to its return to Company.

## **Cancellation by Company**

This Agreement may be cancelled during the Initial Term or, if applicable, a Renewal Term for any reason or no reason, upon written notice from Company to Customer no later than 30 days prior to the scheduled expiration date and Company will refund to Customer, or credit Customer's account, that part of the Service Fee attributable to Services not performed by Company. Customer shall remain liable for and shall pay to Company all amounts due for Services provided by Company and not yet paid.

	of the attached Trane Terms and Conditions (Service).
CUSTOMER ACCEPTANCE	TRANE ACCEPTANCE
1 1 1 1	Trane U.S. Inc. dba Trane
- frank Sunt	
Authorized Representative	Submitted By: Bradley McCullough
Frank Burt JA	Proposal Date: April 24, 2018
Printed Name	Cell: (251) 259-1912
A ha aman	Office: (251) 665-2999
Charleman	License Number: AL- 13051
Title	Gradh Mchilland
0.000	Authorized Representative
Purchase Order  9 - 18 - 18	account Manager
Acceptance Date	Signature Date 44QUST 27,2018
	. 0

Termination by Customer

The Customer shall have the right to terminate this Agreement, with or without cause, by giving thirty (30) days written notice of termination to the Company. In that event, the parties shall have no further rights duties or obligations have under with exception of the Customer's obligation to pay any amounts and to the Company or the Company's obligation to reduce to Customer any amounts paid for services which have not been provided and to meet all warranty requirements.

Initials





## **TERMS AND CONDITIONS**

"Company" shall mean Trane U.S. Inc. dba Trane for Company performance in the United States and Trane Canada ULC for Company performance in Canada.

1. Agreement. These terms and conditions ("Terms") are an integral part of Company's offer and form the basis of any agreement (the "Agreement") resulting from Company's proposal (the "Proposal") for the following commercial services as stated in the Proposal (collectively, the "Services"): inspection, maintenance and repair (the "Maintenance Services") on equipment (the "Covered Equipment"), specified Additional Work (if any), and, if included in the Proposal, Intelligent Services, Energy Assessment, Energy Performance Solutions, and any other services using remote connectivity (collectively and individually referred to in these Terms as "Energy and Building Performance Services"). COMPANY'S TERMS ARE SUBJECT TO PERIODIC CHANGE ON AMENDMENT.

2. Acceptance. The Proposal is subject to acceptance in writing by the party to whom this offer is made or an authorized agent ("Customer") delivered to Company within 30 days from the date of the Proposal. If Customer accepts the Proposal by placing an order, without the addition of any other terms and conditions. If Customer's order shall be deemed acceptance of the Proposal subject to these Terms and Conditions. If Customer's order is expressly conditioned upon Company's acceptance or assent to terms and/or conditions, attended or referenced serves as Company's notice of objection to Customer's terms and accompany terms and conditions. If Customer's acceptance of performance by Company's routice of object in writing to Company within 10 days, Company's counter offer will be deemed accepted. Customer's acceptance of performance by Company will in any event conditions on the customer's acceptance of performance by Company within 10 days, Company's counter offer will be deemed accepted. Customer's acceptance of performance by Company will in any event conditions on the customer's acceptance or, at its option, renegotiate prices and/or Terms and Conditions with Customer. If Company and Customer are unable to agree on such revisions, this Agreement shall be cancelled without any liability, other than Customer's obligation to pay for Services provided by Company to the date of cancellation.

3. Fees and Taxes. Fees for the Services (the "Service Fees") are as set forth in the Proposal. Except as otherwise stated in the Proposal, Service Fees are based on performance during regular business hours. Charges for performance outside Company's normal business hours shall be billed separately according to then prevailing overtime or emergency labor/labour rates. In addition to the stated Service Fees, Customer shall pay all taxes not legally required to be paid by Company or, alternatively, shall provide Company with an acceptable tax exemption certificate.

4. Payment. Payment is due upon receipt of Company's invoice. Service Fees shall be paid no less frequently than quarterly and in advance of performance of the Services. Company reserves the right to add to any account outstanding for more than 30 days a service charge equal to the lesser of the maximum allowable legal interest rate or 1.5% of the principal amount due at the end of each month. Without liability to Customer, Company may discontinue performance whenever payment is overdue. Customer shall pay ell costs (including attomeys' fees) incurred by Company in attempting to collect amounts due or otherwise enforcing this Agreement.

5. Customer Breach. Each of the following constitutes a breach by Customer and shall give Company the right, without an election of remedies, to suspend

5. Customer Breach. Each of the following constitutes a breach by Customer and shall give Company the right, without an election of remedies, to suspend performance or terminate this Agreement by delivery of written notice declaring termination. Upon termination, Customer shall be liable to the Company for all Services furnished to date englal damages sustained by Company (including lost small and everteent); (a) Any failure by Customer to pay amounts when due; (b) any general assignment by Customer for the benefit of its creditors, Customer's bankruptcy, insolvency, or receivership; (c) Any representation or warranty furnished by Customer in connection with this Agreement is false or misleading in any material respect when made; or (d) Any failure by Customer to perform or comply with any material provision of this Agreement.

6. Performance. Company shall perform the Services in accordance with industry standards generally applicable in the state or province where the Services are performed under similar circumstances when Company performs the Services. Company may refuse to perform where working conditions could endanger property or put people at risk. Unless otherwise agreed by Customer and Company, at Customer's expense and before the Services Lim, Customer will provide any necessary access pletforms, estivated to early perform the Services in compliance with 90Hz, state, or provincial industrial earlies provide any other applicable industrial earlies or guidelines. This Agreement presupposes that all major pieces of Covered Equipment are in proper operating condition as of the date hereof. Services furnished are premised on the Covered Equipment being in a maintainable condition. In no event shall Company have any obligation to replace Covered Equipment that is no longer maintainable. During the first 30 days of this Agreement, or upon initial inspection, and/or upon seasonal start-up (if included in the Services), if an inspection by Company of Covered Equipment indicates repairs or replacement is required, Company will provide a written quotation for such repairs or replacement. If Customer does not authorize such repairs or replacement, Company may remove the unacceptable equipment from the Covered Equipment and adjust the Service Fees accordingly. Customer authorizes Company to utilize Customer's telephone line or network infrastructure to connect to controls, systems and/or equipment provided or serviced by Company and to provide Services contracted for or otherwise requested by Customer, including remote diagnostic and repair service. Customer acknowledges that Company is not responsible for any adverse impact to Customer's communications and network infrastructure. Company may elect to install/attach to Customer equipment or provide portable devices (hardware and/or software) for execution of control or diagnostic procedu

not manufactured by Company.

7. Customer Obligations. Customer shall: (a) Provide Company reasonable and safe access to the Covered Equipment and areas where Company is to work; (b) Follow manufacturer recommendations concerning teardown and internal inspection, major overhaul, restoration or refurbishing of the Covered Equipment; unless expressly stated in the Scope of Services statement, Company is not performing any manufacturer recommended teardown and internal inspection, major overhaul, restoration or refurbishing of the Covered Equipment; and (c) Where applicable, unless water treatment is expressly included in the Services, provide professional cooling tower water treatment in accordance with any reasonable recommendations provided by Company.

8. Exclusions. Unless expressly included in the Covered Equipment or the Services, the Services do not include, and Company shall not be responsible for or liable to the Customer for any claims, losses, damages or expenses suffered by the Customer in any way connected with, relating to or arising from, any of the following: (a) Any guarantee of room conditions or system performance; (b) Inspection, maintenance, repair, replacement of or services for: chilled water and condenser water pumps and piping; electrical disconnect switches or circuit breakers; motor starting equipment that is not factory mounted and interconnecting power wiring; recording or portable instruments, gauges or thermometers; non-moving parts or non-maintainable parts of the system, including, but not limited to, storage tanks; pressure vessels, shells, coils, tubes, housings, castings, drain pans, panels, duct work; piping: hydraulic, hydronic, pneumatic, gas, or refrigerant; insulation; pipe covering; refractory material; fuses, unit cabinets; electrical wiring; ductwork or conduit; electrical distribution system; hydronic structural supports and similar items; the appearance of decorative casing or cabinets; damage sustained by other equipment or systems; and/or any failure, misadjustment or design deficiencies in other equipment or systems; (c) Damage, repairs or replacement of parts made necessary as a result of electrical power failure, low voltage, burned out main or branch fuses, low water pressure; vandalism, misuse or abuse, wear and tear, end of life failure, water damage, improper operation, unauthorized alteration of equipment, accident, acts or omissions of Customer or others, damage due to freezing weather, calamity, malicious act, or any Event of Force Majeure; (d) Any damage or malfunction resulting from vibration, electrolytic action, freezing, contamination, corrosion, erosion, or caused by scale or sludge on internal tubes except where water treatment protection services are provided by Company as part of this Agreement;







Customer to follow manufacturer recommendations concerning teardown and internal inspection, overhaul and refurbishing of equipment; (m) Any claims, damages, losses, or expenses, arising from or related to conditions that existed in, on, or upon the premises before the effective date of this Agreement ("Pre-Existing Conditions"), including, without limitation, damages, losses, or expenses involving pre-existing building envelope issues, mechanical issues, plumbing issues, and/or indoor air quality issues involving mold/mould and/or fungi; (n) Replacement of refrigerant is excluded, unless replacement of refrigerant is expressly stated as included within the Services, in which case replacement shall in no event exceed the stated percentage of rated system charge per year expressly stated in the Services; (o) crane or rigging costs; (p) Any Services, claims, or damages arising out of refrigerant not supplied by Trane. Customer shall be responsible for: (i) The cost of any additional replacement refrigerant; (ii) Operation of any equipment; and (iii) Any claims, damages, losses, or expenses, arising from or related to work done by or services provided by individuals or entities that are not employed by or hired by Company.

9. Limited Warranty. Company warrants that are not employed by or mired by Company, and provided to Customer in performance of the Services is free from defects in material and manufacture for a period of 12 months from the earlier of the date of equipment start-up or replacement; and (b) the labor/labour portion of the Maintenance Services and Additional Work has been properly performed for a period of 90 days from date of completion (the "Limited Warranty"). Company obligations of equipment start-up, if any are stated in the Proposal, are coterminous with the united Warranty period. Defects must be reported to Company within the Limited Warranty period. Company's obligation under the Limited Warranty period. Company in a period of 90 days from date of completion (the "Limited Warranty period. Company within the Limited Warranty period. Company's obligation under the Limited Warranty period. Company by Company. No liability whatsoever shall attach to Company under the defective part at its option and to correcting any labor/labour improperly performed by Company. No liability whatsoever shall attach to Company under the defective part at its option and to correcting any labor/labour improperly performed by Company. No liability whatsoever shall attach to Company under the defective part at its option and to correcting any labor/labour improper performed by Company. No liability whatsoever shall attach to Company and second from interest and interest

10. Indemnity. To the maximum extent permitted by law, Company and Customer shall indemnify and hold farmless each other from any and all claims, extens, expenses, damage, and liabilities, including reasonable attorneys fees, resulting from death or bodily injury or damage to real or personal property, to the extense day the negligation or misconduct of the indemnifying party, and/or its respective employees or other authorized agents in connection with their activities within the scope of this Agraement. Neither party shall indemnify the other against claims, damages, expenses, or fieldlities to the extent attributable to the extense of the other party or third parties. If the parties are both at fault, the obligation to indemnify shall be proportional to their relative fault. The duty to indemnify and hold harmless will continue in full force and effect, powithstanding the explication or early termination of this Agraement, with respect to any claims based on facts or conditions that occurred prior to expiration or termination of this Agraement.

enditions that occurred prior to expiration or termination of this Agreement?

11. Limitation of Liability. NOTWITHSTANDING ANYTHING TO THE CONTRARY, NEITHER PARTY SHALL BE LIABLE FOR SPECIAL, INCIDENTAL, INDIRECT, OR CONSEQUENTIAL LOSSES OR DAMAGES OF ANY KIND (INCLUDING WITHOUT LIMITATION REFRIGERANT LOSS, PRODUCT LOSS, LOST REVENUE OR PROFITS, OR LIABILITY TO THIRD PARTIES); OR PUNITIVE DAMAGES WHETHER BASED IN CONTRACT, WARRANTY, STATUTE, TORT (INCLUDING NEGLIGENCE), STRICT LIABILITY, INDEMNITY OR ANY OTHER LEGAL THEORY OR FACTS. NOTWITHSTANDING ANY OTHER PROVISION OF THIS AGREEMENT, THE TOTAL AND AGGREGATE LIABILITY OF THE COMPANY TO THE CUSTOMER WITH RESPECT TO ANY AND ALL CLAIMS CONNECTED WITH, RELATED TO OR ARISING FROM THE PERFORMANCE OR NON-PERFORMANCE OF THIS AGREEMENT, WHETHER BASED IN CONTRACT, WARRANTY, STATUTE, TORT (INCLUDING NEGLIGENCE), STRICT LIABILITY, INDEMNITY OR ANY OTHER LEGAL THEORY OR FACTS, SHALL NOT EXCEED THE COMPENSATION RECEIVED BY COMPANY OVER THE 12 MONTH PERIOD PRECEDING THE DATE OF OCCURRENCE FOR THE SERVICES AND ADDITIONAL WORK FOR THE LOCATION WHERE THE LOSS OCCURRED. IN NO EVENT SHALL COMPANY BE LIABLE FOR ANY DAMAGES (WHETHER DIRECT OR INDIRECT) RESULTING FROM MOLD/MOULD, FUNGUS, BACTERIA, MICROBIAL GROWTH, OR OTHER CONTAMINATES OR AIRBORNE BIOLOGICAL AGENTS. TO THE MAXIMUM EXTENT ALLOWED BY LAW, COMPANY SHALL NOT BE LIABLE FOR ANY OF THE FOLLOWING IN CONNECTION WITH PROVIDING THE ENERGY AND BUILDING PERFORMANCE SERVICES: INTERRUPTION, DELETION, DEFECT, DELAY IN OPERATION OR TRANSMISSION; CUSTOMER'S NETWORK SECURITY; COMPUTER VIRUS; COMMUNICATION FAILURE; THEFT OR DESTRUCTION OF DATA; GAPS IN DATA COLLECTED; AND UNAUTHORIZED ACCESS TO CUSTOMER'S DATA OR COMMUNICATIONS NETWORK OF CONNECTED.

12. Asbestos and Hazardous Materials. The Services expressly exclude any identification, abatement, cleanup, control, disposal, removal or other work connected with asbestos polychlorinated biphenyl ("PCB"), or other hazardous materials (collectively, "Hazardous Materials"). Customer warrants and represents that there are no Hazardous Materials on the premises that will in any way affect Company's performance, except as set forth in a writing signed by Company disclosing the existence and location of any Hazardous Materials in all areas within which Company will be performing. Should Company become aware of or suspect the presence of Hazardous Materials, Company may immediately stop work in the affected area and notify Customer. Customer will be responsible for correcting the condition in accordance with all applicable laws and regulations. Sustemer shell be exclusively responsible for and shell indemnity and hold hermiess Company (including its employees, agents and subcontractors) from and against any loss, claim, liability, fees, penalties, injury (including death) or liability of any nature, and the payment thereof, adding out of or relating to any Hazardous Materials on or about the premises, not brought onto the premises by Company. Company shall be required to resume performance only in the absence of Hazardous Materials or when the affected area has been rendered harmless. In no event shall Company be obligated to transport or handle Hazardous Materials, provide any notices to any governmental agency, or examine the premises site for the presence of Hazardous Materials.

from Customer, provide a Certificate of evidencing the following coverage:

Commercial General Liability \$ Automobile Liability \$

\$2,000,000 per occurrence \$2,000,000 CSL

Workers Compensation Statutory Limits

If Customer has requested to be named as an additional insured under Company's insurance policy, Company will do so but only subject to Company's manuscript additional insured endorsement under its primary Commercial General Liability policies. In no event does Company or its insurer waive rights of subrogation.

14. Force Majeure. Company's duty to perform under this Agreement is contingent upon the non-occurrence of an Event of Force Majeure. If Company is unable to carry out any material obligation under this Agreement due to an Event of Force Majeure, this Agreement shall at Company's election (i) remain in effect but Company's obligations shall be suspended until the uncontrollable event terminates or (ii) be terminated upon 10 days notice to Customer, in which event Customer shall pay Company for all parts of the Services turnished to the date of termination. An "Event of Force Majeure" shall mean any cause or event beyond the control of Company. Without limiting the foregoing, "Event of Force Majeure" includes: acts of God; acts of terrorism, war or the public enemy; flood; earthquake; lightning; tornado; storm; fire; civil disobedience; pandemic; insurrections; riots; labor/labour disputes; labor/labour or material shortages from the usual sources of supply; sabotage; restraint by court order or public authority (whether valid or invalid), and action or non-action by or inability to obtain or keep in force the necessary governmental authorizations, permits, licenses, certificates or approvals if not caused by Company; and the requirements of any applicable government in any manner that diverts either the material or the finished product to the direct or indirect benefit of the government.

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15. Maintenance Services Other Than Solely Scheduled Service. If Company's Maintenance Services hereunder are not limited solely to Scheduled Service, the following provisions shall also apply: (a) Required restoration shall be performed by Customer at its cost prior to Company being obligated to perform hereunder; (b) any changes, adjustments, service or repetre made to the Equipment by any party other than Company, unless approved by Company in writing, may, at Company's ninete Company's obligation to render further service to the Equipment so affected; in such or o no refund of any portio and (c) Customer shall (i) promptly notify Company of any unusual performance of Equipment; (ii) permit only Company personnel to repair or adjust Equipment and/or controls during the Term or a Renewal Term; and (iii) utilize qualified personnel to properly operate the Equipment in accordance with the applicable operating manuals and recommended procedures.

16. Remote Connectivity. Customer grants to Company the right to remotely connect (via phone modern, internet or other agreed upon means) to Customer building automation system (BAS) and or HVAC equipment to view, extract, or otherwise collect and retain data from the BAS, HVAC equipment or other building systems, and to diagnose and remotely make repairs at Customer's request. The Intelligent Services, including any reports and other information Company provides, are intended to provide operational assessments and recommendations. Electronic Monitoring. Any electronic monitoring Company performs is undertaken solely to enable Company to collect the data and perform any analysis included in Company's Services. Customer agrees that Company is not liable for inability to perform and/or losses that may occur in cases of malfunction or nonfunctioning of communications equipment, HVAC and other equipment, the energy management system, failure to identify equipment or system performance issues, failure to recommend corrective action, or otherwise related to the monitoring of Customer's equipment and building systems. Data Collected. Customer hereby grants to Company the irrevocable, perpetual, nonexclusive, worldwide, royalty-free right and license to use, reproduce, display, distribute internally or externally and prepare derivative works based upon any such data Company collects from Customer. Company shall not use or publish such data in any way that identifies Customer as the source of that data without Customer's prior written consent. The data Company will collect from Customer will not include any personal or individual information. Upon Customer's written request, Company will endeavor to provide an electronic copy of data collected from Customer, subject to availability. For Energy and Building Performance Services (except Energy Assessments and digital assessments), Company will use commercially reasonable efforts to store Customer's data for up to 18 months. Company cannot guarantee the availability of the data. Data Privacy and Security. Company has implemented various security measures for the purpose of protecting Customer's data against accidental or unlawful access, unauthorized disclosure, loss, destruction, and alteration. Customer is responsible for maintaining the confidentiality of Customer's user name(s) and password(s). Customer is responsible for all uses of Customer's password(s), whether or not authorized by Customer. Customer must inform Company immediately of any unauthorized use of Customer's user name(s) or password(s). Transmission of data over the Internet by its nature entails the use of systems under the control of third parties, and as a result Company cannot ensure total control of the security of such systems. Company will take commercially reasonable efforts to ensure that data and other configuration parameters are not visible or accessed by other customers. Customer acknowledges that the very nature of communication via the Internet restricts Company from offering any guarantee of the privacy or confidentiality of information relating to Customer passing over the Internet. In gaining access via the Internet, Customer also acknowledges and accepts that electronic communication may not be free from interference by unauthorized persons and may not remain confidential. Customer therefore accepts that access and storage of data is at Customer's own risk. Company will notify Customer of any breach in security of which Company become aware. Any breach in privacy of which Customer become aware should be reported by Customer to Company immediately. Company does not disclose Customer's information to third parties for their marketing purposes, but Company does use third party software all d services to assist Company with collecting and analyzing information. Company may also disclose Customer's information if required to do so by law, in which case, Company would inform Customer of such disclosure.

17. General. Except as provided below, to the maximum extent provided by law, this Agreement is made and shall be interpreted and enforced in accordance with the laws of the state or province in which Company performs the Services. Any dispute ansing under or relating to this Agreement shall be decided by litigation in a court of competent jurisdiction located in the state or province in which the Services are performed. To the extent the premises are owned and/or operated by any agency of the United States Federal Government, determination of any substantive issue of law shall be according to the United States Federal common law of Government contracts as enunciated and applied by United States Federal judicial bodies and boards of contract appeals of the United States Federal Government. This Agreement contains all of the agreements, representations and understandings of the parties and supersedes all previous understandings, commitments or agreements, oral or written, related to the Services. If any term or condition of this Agreement is invalid, illegal or incapable of being enforced by any rule of law, all other Terms of this Agreement will nevertheless remain in full force and effect as long as the economic or legal substance of the transaction contemplated hereby is not affected in a manner adverse to any party hereto. Customer may not assign, transfer, or convey this Agreement, or any part hereof, without the written consent of Company. Subject to the foregoing, this Agreement shall bind and inure to the benefit of the parties hereto and their permitted successors and assigns. This Agreement may be executed in several counterparts, each of which when executed shall be deemed to be an original, but all together shall constitute but one and the same Agreement. A fully executed facsimile copy hereof or the several counterparts shall suffice as an original. Customer may not assign, transfer, or convey this Agreement, or any part hereof, or its right, title or interest herein, without the written consent of Company. Subject to the foregoing, this Agreement shall be binding upon and inure to the benefit of the parties' respective successors and assigns. No failure or delay by the Company in enforcing any right or exercising any remedy under this Agreement shall be deemed to be a waiver by the Company of any right or remedy.

18. Equal Employment Opportunity/Affirmative Action Clause. Company is a federal contractor that complies fully with Executive Order 11246, as amended, and

the applicable regulations contained in 41 C.F.R. Parts 60-1 through 60-60, 29 U.S.C. Section 793 and the applicable regulations contained in 41 C.F.R. Part 60-741; and 38 U.S.C. Section 4212 and the applicable regulations contained in 41 C.F.R. Part 60-250 Executive Order 13496 and Section 29 CFR 471, appendix A to subpart A, regarding the notice of employee rights in the United States and with Canadian Charter of Rights and Freedoms Schedule B to the Canada Act 1982 (U.K.) 1982, c.

11 and applicable Provincial Human Rights Codes and employment law in Canada.

19. U.S. Government Services. The following provision applies only to direct sales by Company to the US Government. The Parties acknowledge that all items or services ordered and delivered under this Agreement are Commercial Items as defined under Part 12 of the Federal Acquisition Regulation (FAR). In particular, Company agrees to be bound only by those Federal contracting clauses that apply to "commercial" suppliers and that are contained in FAR 52.212-5(e)(1). Company complies with 52.219-8 or 52.219-9 in its service and installation contracting business. The following provision applies only to indirect sales by Company to the US Government. As a Commercial Item Subcontractor, Company accepts only the following mandatory flow down provisions: 52.219-8; 52.222-26; 52.222-35; 52.222-36; 52.222-39; 52.227-64. If the Services are in connection with a U.S. Government contract, Customer certifies that it has provided and will provide current, accurate, and complete information, representations and certifications to all government officials, including but not limited to the contracting officer and officials of the Small Business Administration, on all matters related to the prime contract, including but not limited to all aspects of its ownership, eligibility, and performance. Anything herein notwithstanding, Company will have no obligations to Customer unless and until Customer provides Company with a true, correct and complete executed copy of the prime contract. Upon request, Customer will provide copies to Company of all requested written communications with any government official related to the prime contract prior to or concurrent with the execution thereof, including but not limited to any communications related to Customer's ownership. eligibility or performance of the prime contract. Customer will obtain written authorization and approval from Company prior to providing any government official an information about Company's performance of the Services that are the subject of the Proposal or this Agreement, other than the Proposal or this Agreement.

ty. If Customer is an Indian a duly rovides this limited waiver o et located in the state in which Co d that Gustomer will not avail itself of any ruling or direction of the tribel court pen The individual signing on behalf of Cust uthorized te

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## **APPENDIX**

## SERVICE BEST PRACTICES

Trane is completely dedicated to making buildings better. The ongoing pursuit of better buildings, using our long-term domain expertise to push new technologies into everyday use, keeps us at the forefront of the industry.

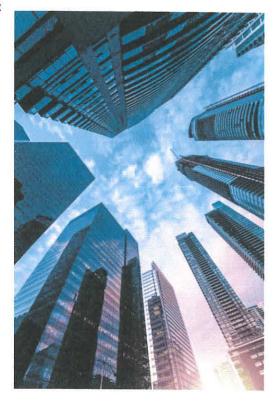
In addition to the services details in the agreement above, we take practical steps every day to ensure our approach is safe and efficient.

## SAFETY

Since 2003, U.S. Bureau of Labor Statistics records have consistently shown the Total Recordable Incident Rate (TRIR) and Days Away From Work (DAFW) for Trane have been significantly lower than those for HVAC repair and maintenance contractors and specialty trade contractors (construction). The company's safety culture in America is unparalleled in the building service industry, with proven results in the continuous reduction of injury rates. Trane incident rates (OSHA) are consistently 50 to 70 percent below the industry average.

A wide range of safety training and resources are available to Trane technicians, including:

- Safety training—20 hours per year
- Electrical safety—NFPA 70E compliant, electrical PPE
- Fall protection
- Ergonomics
- Smith System Safe Driving Program
- USDOT compliance
- Refrigerant management training



## **ENVIRONMENTAL PRACTICES**

Trane policies and procedures are compliant with all federal and state regulations. Refrigerant (and substitutes) handling, storage and leak repair processes are compliant with Environmental Protection Agency regulation 40 CFR Part 82. Service technicians are Universal-certified and use only certified recovery equipment

Refrigerant Management Software (RMS) captures, manages and reports all refrigerant activity at your site. Annually, Trane will send you a report documenting all refrigerant activity that we performed for each piece of equipment during the past 12 months

Trane adheres to all environmental regulations when removing used oil from refrigeration units. We have a national contract with a qualified supplier to recycle or dispose of used oil appropriately.

## CONSISTENCY

Nationwide, Trane technician's follow documented, formal processes that ensure uniform service delivery. As an OEM, Trane has developed exclusive service procedures which provide the most reliable outcomes, and extended equipment longevity, at the most cost-effective price.





- Exclusive service work flow processes provide detailed steps and information encompassing parts, materials, tools and sequence of execution
- · Additional steps addressing safety, quality control, work validation and environmental compliance
- · Technicians must consistently reference documented processes to ensure no critical steps are skipped or omitted
- Applicable service processes meet or exceed ASHRAE 180-2008 Standard Practice for Inspection and Maintenance of Commercial Building HVAC Systems





# YOUR ASSIGNED TEAM

You will have a consistent group of employees dedicated to your account. The individuals assigned to your Trane team possess deep professional knowledge and advanced technical skills in HVAC equipment and mechanical systems, controls and building automation systems, heating, refrigeration and airside systems. They will become familiar with your systems. And you'll gain a greater sense of security knowing that a limited number of vetted employees have access to your facility.



ACCOUNT MANAGER
NAME
CONTACT INFO



ACCOUNT ENGINEER
NAME
CONTACT INFO



SERVICE TECHNICIAN NAME CONTACT INFO



ENERGY ENGINEER
NAME
CONTACT INFO



AREA SERVICE MANAGER
NAME
CONTACT INFO





## **CUSTOMER SERVICE FLOWS**

The following Customer Service Flows provide additional service description detail for Covered Equipment. Note: There may be differences per the agreement in the work being performed between sites and the equipment on those sites. This section clarifies differences in the work being performed between sites and the equipment on those sites:

## Service 1: Air Cooled Scroll Annual Maintenance Description

- Customer Notification
- Initial Site Inspection
- Review Diagnostics
- Verify Line Voltage
- Lock Out Tag Out Chiller
- Flow/Differential Mechanical Switch Check
- Electrical Inspection
- Meg Compressor Motor
- Meg Condenser Fan Motor (Per Fan)
- Condenser Fans Check Per Circuit
- Visual Condenser Coil Check
- Low Temperature Sensor Calibration
- Leak Test Inspection (Positive Pressure)
- Condenser Coil Cleaning wo/Backflush
- Remove Lock Out Tag Out and Restore Power
- Control Panel Calibration Check
- Pre-Start Check (Air-Cooled Condenser)
- Start Unit-Air-Cooled Includes Log
- Complete Required Paper Work

## Service 2: Air Cooled Scroll Semi-Annual Maintenance Description

- Customer Notification
- Initial Site Inspection
- Review Diagnostics
- Lock Out Tag Out Chiller
- Electrical Inspection
- Flow/Differential Mechanical Switch Check
- Condenser Fans Check Per Circuit
- Visual Condenser Coil Check
- Low Temperature Sensor Calibration
- Leak Test Inspection (Positive Pressure)
- Remove Lock Out Tag Out and Restore Power
- Control Panel Calibration Check
- Pre-Start Check (Air-Cooled Condenser)
- Start Unit-Air-Cooled Includes Log
- Complete Required Paper Work





# Service 3: CGAM Annual Inspection Description

- Customer Notification
- Initial Site Inspection
- Visual Condenser Coil Check
- Lock Out Tag Out (Standard)
- Electrical Inspection
- Meg Compressor Motor(s)
- Remove Panels Generic
- Compressor Oil Level Check- Air-Cooled Scroll
- Leak Test (High Pressure)
- Strainer Maintenance BPHE Units
- Inspect Piping CGAM
- Coil Cleaning Water (Applied)
- TechView/KestrelView Connection
- Review Diagnostics
- Check Fans for Rubbing
- Check EXV Sight Glass
- Reinstall Panels Generic
- Run Service Report From TechView
- Techview/Kestrel View Disconnection

# Service 4: CGAM Operational Semi-Annual Inspection Description

- Customer Notification of Unit Maintenance
- Initial Site Inspection
- Visual Condenser Coil Check
- Lock Out Tag Out (Standard)
- Compressor Oil Level Check- Air-Cooled Scroll
- Remove Lock Out Tag Out, Restore to Normal Operation
- TechView/KestrelView Connection
- Review Diagnostics
- Check Fans for Rubbing
- Run Service Report From TechView
- Check EXV Sight Glass
- Techview/Kestrel View Disconnection





## Service 5: RLC ANNUAL

## Description

- Initial Site Inspection
- Oil Level Check (Screw Machines) Per Circuit
- Control Panel Calibration Check
- Leak Test Inspection (Positive Pressure)
- Oil Analysis Per Circuit
- Customer Notification Of Chiller Shut Down Including Lock Out
- Low Temperature Sensor Calibration
- Flow/Differential Mechanical Switch Check
- Sub-Cooling Check
- Manual Chiller Log (Applied)
- Meg Compressor Motor
- Review Diagnostics
- Compressor And Oil Separator Heater Check
- Compressor Starter Inspection (Wye-Delta Closed Transition) Series R Air Cooled
- Water Pressure Drop Validation
- Condenser Coil Cleaning (Light Commercial)

# Service 6: Voyager Cooling Pre-Season Annual Start Up

## Description

- Unitary Visual Equipment Inspection
- Verify Line Voltage
- Lock Out Tag Out (Standard)
- Supply Fan Inspection-IPAK/VOY
- Electrical Inspection
- Reinstall Access Panels or Close Access Doors
- Condenser Coil Cleaning (Light Commercial)
- Remove Lock Out Tag Out
- Cooling Check-VOY
- Manual Log With Electronic Device
- Return Unit to Normal Operation