

**COMPETITIVE BID #WG22-66 BID TABULATION**

**Provision of Off-Site Inmate Healthcare Billing Services for the Baldwin County Correctional Facility**

<b>BIDDER:</b>	<b>Heritage Health Solutions, Inc.</b>
<b>AMOUNT BID:</b>	Network Services Fee <u>See below</u> based on a <b>13%</b> savings plus <b>\$500.00</b> monthly fee for the Inmate Medical Tracking Services <b>*Lesser of 185% of Medicare price or current contract price plus a \$40.00 Admin Fee</b>
<b>EXCEPTIONS:</b>	<p>County/RFP Section 2.3 The full-service inmate medical tracking system will allow the following items to be measured: inmate personal data, types of procedures done, charges, type of injuries, and all notes from provider/hospitals are recorded in a centralized location. The contractor will provide a designated Contract Administrator Monday-Friday between 8:00am - 5:00pm CST to provide these services. A workflow process will be in place from the moment the inmate presents with a medical problem until he/she is released from the medical issue and the case is closed. All physicians' notes will be documented along with dictation for the visits for the County. The contractor will provide this as a hosted secure web application and will be responsible for providing and housing all hardware/software. The contractor will be responsible for ensuring the security and integrity of the data within the system. The contractor will be responsible for implementing and ensuring compliance with all HIPAA requirements. HH Response to Section 2.3 of the RFP/ITB: Heritage suggests we can work in coordination with the on-site medical provider and the electronic medical record information regarding provider/physician notes for patient visits. Heritage does not provide an EMR solution and information on provider notes is documented in that system. HH Pricing Form Language: Guaranteed pricing for the Agreement, Heritage will provide Baldwin County the lower of 185% of Medicare on all services. If existing contract fees are lower than 185%, Heritage will pay the provider at that rate and honor that in our invoicing to Baldwin County. Pricing is guaranteed on an annual basis. County/Page 6 &amp; Contract Section XXII- Claims management after contract term: At the end of the contract, Contractor agrees to handle any remaining claims that occurred or arose during the term of the contract and will be paid based on the discount received on those claims in accordance with the bid and not based on inmate population or any other factor of compensation, unless the Baldwin County Commission, by written notice to the Contractor, releases and relieves the Contractor from this requirement. HH Response: Heritage reserves the right to negotiate pricing on these additional claims after review of the volume and labor entailed. County/Page 6 of RFP/TITB: The Baldwin County Commission will, in writing, notify the Contractor thirty (30) days prior to expiration of the 2022 contract of its intent to extend the contract. The prices for 2022 shall also apply to the extension period (s). HH Response: Heritage reserves the right to renegotiate based on market activity with 30 days notice to the County.</p>

<b>BIDDER:</b>	<b>Millennium Risk Managers, LLC</b>
<b>AMOUNT BID:</b>	Network Services Fee <u>per medical bill</u> based on a <b>10%</b> savings plus <b>\$0</b> monthly fee for the Inmate Medical Tracking Services
<b>EXCEPTIONS:</b>	<p>Millennium RiskManagers (MRM) Sample Contract tat was provided under Section 2: Duties and Responsibilities of Jail System under 2.1 Fees- states that the Baldwin County Jail will need to agree to pay to MRM a fee of 15% of the gross savings percent from the medical bill review and PPO repricing services provided by MRM as shown on MRM's monthly report/invoice that was included. All payments shall be due and payable fifteen (15) days after receipt of the invoice by Jail system. Jail system shall be responsible for any court costs, reasonable attorney fees or cost of collection if payment is not made in accordance to their Agreement.</p> <p>2.2 Bank Account - states that the Baldwin County Jail agrees to maintain a medical bill payment account in Escrow, and make adequate funds available from which MRM may draw from to pay medical bills pursuant to this Agreement. The Baldwin County Jail system will authorize MRM to set up a trust account for the benefit of the Jail system solely for the purposes of paying medical due to providers and the service fee due and payable to MRM.</p>