

**Competitive Bid #WG16-40 BID TABULATION**  
**Provision of Continuous Signaling GPS Tracking Electronic Monitoring Program**

| <b>BIDDER: Alcohol Monitoring Systems, Inc.</b>  |  |
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| <b>Bid Bond:</b> Yes   | <b>Additional Pricing</b>                                    |
| <b>GPS Tracking Electronic Monitoring Devices (including services)</b>   | <b>Remote Breath Alcohol Monitoring (including services)</b> |
| Make/Model: <b>SCRAM GPS</b>   | Make/Model: SCRAM Remote Breath                              |
| 0 – 300 Active Units \$3.58 each per day   | 0 - 601+ Active Units \$6.00 each per day                    |
| 301 – 600 Active Units \$3.58 each per day   | Daily Shelf Fee Spare Units: <b>No Charge up to 20% each</b> |
| 601 + Active Units \$3.58 each per day   | per day  |
| Daily Shelf Fee  | Delivery Time: 1 day   |
| Spare Units <b>No Charge up to 20% each per day</b>  |  |
| Delivery Time: 1 day   |  |
| <b>Curfew and/or Alcohol Monitoring Devices (including services)</b>   |  |
| Make/Model: <b>AMS-SCRAMx</b>  | *Note:   |
| 0 – 300 Active Units \$6.80 each per day   | House Arrest for SCRAM CAM participants                      |
| 301 – 600 Active Units \$6.80 each per day   | can be enabled at no additional cost                         |
| 601 + Active Units \$6.80 each per day   | For wireless monitoring, add \$1.70 per active unit/per day  |
| Daily Shelf Fee  |  |
| Spare Units <b>No Charge up to 20% each per day</b>  |  |
| Delivery Time: 1 day   |  |
| <p>Exceptions: Regarding ITB Page 7: Specifications for GPS Tracking Electronic Monitoring Devices and Page 8: Specifications for Curfew and Alcohol Monitoring Devices, Device feature: Optional steel plated band for high risk offenders. AMS takes exception to this specification as only one vendor offers a GPS bracele with a steel-plated band, thus restricting open competition. In addition, while a steel strap cannot be cut, the two minor screws that hold the device together can be removed, freeing the strap from the client's ankle. With regards to alcohol monitoring, no vendor in the industry offers an alcohol monitoring bracelet with a steel-plated band. AMS's strap design focuses on detection and notification upon device removal vs. the device material. We would encourage the County to consider this, as well as allow AMS to illustrate this in a live demonstration. Additionally, a steel-plated strap design could potentially create a liability issue if it needs to be removed in an emergency situation. Steel-plated straps are also sized by ankle dimension, requiring an inventory of multiple different-sized straps in order to meet sizing requirements for a client.</p> |  |

| <b>BIDDER: BI Incorporated</b>  |                          |
|---|--------------------------|
| <b>Bid Bond:</b> Yes  |                          |
| <b>GPS Tracking Electronic Monitoring Device (including services)</b> |                          |
| Make/Model: <b>LOC8</b>   |                          |
| 0 – 300 Active Units \$4.99 each per day                              |                          |
| 301 – 600 Active Units \$4.99 each per day                            |                          |
| 601 + Active Units \$4.99 each per day                                |                          |
| Daily Shelf Fee   |                          |
| Spare Units <b>\$2.69 each per day *20% at no charge</b>              |                          |
| Delivery Time: 1 day  |                          |
| <b>Curfew and/or Alcohol Monitoring Devices (including services)</b>  | <u>Cellular HomeBase</u> |
| Make/Model: <b>TAD</b>  | <u>Used with TAD</u>     |
| 0 – 300 Active Units \$6.50 each per day                              | \$1.40 each per day      |
| 301 – 600 Active Units \$6.50 each per day                            | \$1.40 each per day      |
| 601 + Active Units \$6.50 each per day                                | \$1.40 each per day      |
| Daily Shelf Fee   |                          |
| Spare Units <b>No Charge each per day</b>                             |                          |
| Delivery Time: 1 day  |                          |

**OPTION 2:**

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|---|--|
| <b>GPS Tracking Electronic Monitoring Device (including services)</b>   |  |
| Make/Model: <b>ExacuTrack One Optional GPS Solution</b>   |  |
| 0 – 300 Active Units \$4.65 each per day  |  |
| 301 – 600 Active Units \$4.65 each per day  |  |
| 601 + Active Units \$4.65 each per day  |  |
| Daily Shelf Fee   |  |
| Spare Units <b>No Charge each per day</b>   |  |
| Delivery Time: 1 day  |  |
| <b>Curfew and/or Alcohol Monitoring Devices (including services)</b>  |  |
| Make/Model: <b>TAD</b>  |  |
| 0 – 300 Active Units \$5.95 each per day  |  |
| 301 – 600 Active Units \$5.95 each per day  |  |
| 601 + Active Units \$5.95 each per day  |  |
| Daily Shelf Fee   |  |
| Spare Units <b>No Charge each per day</b>   |  |
| Delivery Time: 1 day  |  |
| <p>Exception: <b>FOR BOTH OPTIONS</b></p> <p>ITB Page 7, Specifications for GPS Tracking Electronic Monitoring Devices and page 8, Specifications for Curfew and Alcohol Monitoring Devices in which required device features include: "Optional steel plated band for high-risk offenders." While implementing a steel strap may seem to be more secure design in theory, the practical application of its use could create a liability for the offender, vendor, and ultimately the County. When wearing a steel plate band, the offender's ankle can swell, especially when medical conditions, such as diabetes, are present. A rigid, non-flexible steel strap could prohibit normal wear and increase discomfort and/or cause legitimate pain requiring immediate attention. Further, should an offender require emergency medical attention both the County and the offender would suffer from the delay in the equipment removal. In addition, if the client is taken to jail the deputies would have a very difficult time removing the equipment. Stainless steel straps also require sizing by ankle dimension, therefore requiring an inventory of at least 10 to 15 different straps for installation of the equipment on a client. Because steel straps require a higher level of customization to fit an offender, the County can experience delays due to the custom ordering process. Acquiring customized steel bands creates installation delays and limits a County's flexibility to immediately monitor identified offenders. The more than 95,970 units of BI equipment are secure, in use by approx. 1,500 unique agencies throughout all 51 states, and armed with robust tamper detection to promptly alert agency staff if a client attempts to tamper with the equipment</p> <p>ITB Page 7, Specifications for GPS Tracking Electronic Monitoring Devices and page 8, Specifications for Curfew and Alcohol Monitoring Devices in which required features include: "Google mapping software which includes street view of offender's location" BI - the software proposed herein utilize: Bing mapping; Bing and Google have identical capability. Subsequently, BI anticipates Google mapping will be incorporated into our software by approximately January 2017.</p> |  |

| <b>BIDDER: Tracking Solutions</b>   |  |
|---|--|
| <b>Bid Bond:</b> Yes  |  |
| <b>GPS Tracking Electronic Monitoring Devices (including services)</b>  |  |
| Make/Model: <b>ReliAlert XC 3G</b>  |  |
| 0 – 300 Active Units \$4.49 each per day  |  |
| 301 – 600 Active Units \$4.49 each per day  |  |
| 601 + Active Units \$4.49 each per day  |  |
| Daily Shelf Fee   |  |
| Spare Units <b>No Charge each per day</b>   |  |
| Delivery Time: 1 day  |  |
| <b>Curfew and/or Alcohol Monitoring Devices (including services)</b>  |  |
| Make/Model: <b>SoberLink</b>  |  |
| 0 – 300 Active Units \$5.98 each per day  |  |
| 301 – 600 Active Units \$5.98 each per day  |  |
| 601 + Active Units \$5.98 each per day  |  |
| Daily Shelf Fee   |  |
| Spare Units <b>No Charge each per day</b>   |  |
| Delivery Time: 1 day  |  |
| <p>Exceptions: There is no charge for shelf fees for GPS and Alcohol Monitoring as long as the shelf percentage does not exceed 15%. Should the shelf percentage exceed 15% the cost per day per device shall be \$1.50. It is our expectation that Baldwin County will easily maintain an inventory percentage below this amount and will not ever incur this overage fee.</p> |  |

The bid received from 3M Electronic Monitoring will be returned to them upopened as it states in the bid specifications if received after set time  
The original bid package from 3M Electronic Monitoring was received at 11:47 a.m. from UPS which was after the set receiving deadline of 11:00 a.m., and the set bid opening time of 11:30 a.m  
A representative from 3M was present during bid opening but only had a copy of the bid bond and bid response form with her. As it states in the bid specifications "the Bid Guarantee and Bid Response Form must be the original paperwork; copies are not acceptable. All required paperwork must be received in the sealed Bid Package.