

Inmate Medical Services Program - Bid Tabulation

BIDDER: QCHC, INC.	
Registered with Alabama Secretary of State	Yes
Proposal #1 (8 hr. Shifts)	
Annual Price:	\$1,479,300.00
with Optional Psychiatrist visits every other week \$40,000.00	\$1,519,300.00
with Off-Site Cap of \$275,000.00	\$1,754,300.00
with Pharmacy Cap of \$225,000.00	\$1,704,300.00
with Both Off-Site and Pharmacy Caps (No Psychiatrist visits)	\$1,979,300.00
with Both Off-Site and Pharmacy Caps (Plus Psychiatrist visits)	\$2,019,300.00
Proposal #2 (12 hr. Shifts)	
Annual Price:	\$1,374,000.00
with Optional Psychiatrist visits every other week \$40,000.00	\$1,414,000.00
with Off-Site Cap of \$275,000.00	\$1,649,000.00
with Pharmacy Cap of \$225,000.00	\$1,599,000.00
with Both Off-Site and Pharmacy Caps (No Psychiatrist visits)	\$1,874,000.00
with Both Off-Site and Pharmacy Caps (Plus Psychiatrist visits)	\$1,914,000.00
Proposal #3 Cost Plus	
QCHC charges the County for the actual cost it incurs in providing inmate medical services (labor, equipment and supplies, pharmaceuticals, etc.), plus a 15% Admin fee	
Example with and without pharmacy. Estimate total cost including pharmacy to be \$1.6 million per contract year, all cost in excess of "cost cap" estimate will be billed, but will not be charged the additional 15% administrative fee. 20% of all savings on discounted claims	
Total	\$1,600,000.00
15% Max Admin Fee	\$240,000.00
TOTAL	\$1,840,000.00

BIDDER: Correct Care Solutions			
Registered with Alabama Secretary of State	Yes		
Contract Period	Monthly Cost	Annual Cost	Per Diem for Monthly
	ADP=622	ADP=622	ADP above 622
Year One	\$178,253.00	\$2,139,036.00	\$0.33
Year Two	\$178,253.00	\$2,139,036.00	\$0.33
Year Three	\$178,253.00	\$2,139,036.00	\$0.33
If Pharmacy services are not supplied by CCS, Year One pricing for the contract is reduced by \$175,000.00			
Annual base prices are calculated on an average daily population of 622 inmates. In the event, during any month within the term of agreement, the population averages over 622 inmates, the the compensation paid to CCS shall be increased, for the month of the average increase by the proposed per diem rate of \$0.33 per inmate per day multiplied times the number of inmates above the 622.			
Equipment: CCS will cooperate with the BCCC in the acquisition of medical equipment above the \$250 by advising the BCCC Administration of necessary and appropriate equipment for the proper care of the inmate. CCS will utilize its national contract buying power to obtain the best available pricing for necessary equipment on behalf of the BCC; this discounted pricing is a Pass through			

BIDDER: Southern Health Partners	
Registered with Alabama Secretary of State	Yes
Option 1	
Base Compensation	\$1,486,660.00
Per Diem Charge	\$1.25
Cost Pool Accounting Feature	\$230,000.00
Future year Increase - 2nd Year	2.00%
Future Year Increase - 3rd year	2.00%
Total Pricing for 1st Year	\$1,716,660.00
Monthly Installment	\$143,055.00
Option 2	
Base Compensation	\$1,019,860.00
Per Diem Charge	\$1.25
Cost Pool Accounting Feature	\$230,000.00
Future year Increase - 2nd Year	2.00%
Future Year Increase - 3rd year	2.00%
Total Pricing for 1st Year	\$1,249,860.00
Monthly Installment	\$104,155.00
These options are with no Pharmacy Pool, which can added for an additional cost \$120,000.00. If not used for any contract year, then the County would be reimbursed for 100% of unused portion	
Exceptions: Did not provide Litigation History	

BIDDER: Correct Health, LLC			
Registered with Alabama Secretary of State	Yes		
Option 1 with Pharmaceuticals			
Contract Period	Monthly Cost	Annual Cost	Per Diem for Monthly
	ADP=622	ADP=622	ADP above 622
Year One	\$208,142.31	\$2,497,706.50	\$0.60
Year Two	\$212,305.05	\$2,547,660.63	\$0.61
Year Three	\$216,551.15	\$2,598,613.84	\$0.62
Option 2 without Pharmaceuticals			
Contract Period	Monthly Cost	Annual Cost	Per Diem for Monthly
	ADP=622	ADP=622	ADP above 622
Year One	\$186,092.21	\$2,233,106.50	\$0.60
Year Two	\$189,814.05	\$2,277,768.63	\$0.61
Year Three	\$193,610.33	\$2,323,324.00	\$0.62
Aggregate Cap on Off-Site Healthcare Services - Options A & B			
BCSO will be responsible for payment of all cost and expenses associated with hospitalizations and Off-site specialty healthcare services as defined below, when such cost and expenses exceed \$440,000.00 (the "Annual Aggregate Cap" or "Cap") in any twelve (12) month period.			
Hospitalization: services rendered in hospital or medical center, including but not limited to inpatient and/or outpatient care, ambulatory surgery, emergency transportation, diagnostic and therapeutic radiology, pharmacy, laboratory and pathological capabilities.			
Off-Site Healthcare: services rendered outside the BCCC or by a licensed independent provider (non-CorrectHealth employee) healthcare specialist			
coming onsite to provide specialty services including dialysis services and off site specialty care services			

BIDDER: Transform HealthCS d/b/a Southeast Correctional Medical Group			
Registered with Alabama Secretary of State	Yes		
Proposed Staffing With Pharmacy 2.			
Contract Period	Monthly Cost	Annual Cost	Per Diem for Monthly
	ADP=622	ADP=622	ADP above 622
Year One	\$244,759.00	\$2,937,103.00	\$3.92
Year Two³	\$254,549.00	\$3,054,587.00	\$4.08
Year Three³	\$264,731.00	\$3,176,771.00	\$4.24
County Minimum Staffing, With Pharmacy 2.4			
Contract Period	Monthly Cost	Annual Cost	Per Diem for Monthly
	ADP=622	ADP=622	ADP above 622
Year One	\$220,521.00	\$2,646,250.00	\$3.92
Year Two³	\$229,342.00	\$2,752,100.00	\$4.08
Year Three³	\$238,515.00	\$2,862,184.00	\$4.24
SECMG Proposed Staffing, Without Pharmacy			
Contract Period	Monthly Cost	Annual Cost	Per Diem for Monthly
	ADP=622	ADP=622	ADP above 622
Year One	\$228,092.00	\$2,737,103.00	\$3.04
Year Two³	\$237,216.00	\$2,846,587.00	\$3.16
Year Three³	\$246,704.00	\$2,960,451.00	\$3.29
County Minimum Staffing, Without Pharmacy 4			
Contract Period	Monthly Cost	Annual Cost	Per Diem for Monthly
	ADP=622	ADP=622	ADP above 622
Year One	\$203,854.00	\$2,446,250.00	\$3.04
Year Two³	\$212,008.00	\$2,544,100.00	\$3.16
Year Three³	\$220,489.00	\$2,645,864.00	\$3.29
1. Offsite costs subject to \$500,000 annual limit.			
2. If SECMG is the pharmacy provider, pharmaceutical costs will be subject to a \$200,000 annual limit.			
3. Annual renewal pricing to be based on the percentage increase for the previous 12 Month period in the Medical Care Services component of the Consumer Price Index, as published by the U.S. Department of Labor, not to exceed 4.0%			
4. As requested in the RFP, pricing is provided for the minimum staffing level as presented by the County, however, SECMG does not propose staffing at this level.			

BIDDER: Advanced Correctional Healthcare			
Registered with Alabama Secretary of State	Yes		
Proposed Staffing 516 Hour Nursing Option			
Contract Period	Monthly Cost	Annual Cost	Per Diem for Monthly
	ADP=662	ADP=662	ADP=662
Year One	\$156,616.50	\$1,879,398.00	\$1.17
Year Two³	\$156,616.50	\$1,879,398.00	\$1.17
Year Three³	\$156,616.50	\$1,879,398.00	\$1.17
Proposed Staffing 520 Hour Nursing Option plus Medical Records Clerk			
Contract Period	Monthly Cost	Annual Cost	Per Diem for Monthly
	ADP=662	ADP=662	ADP=662
Year One	\$165,163.04	\$1,981,956.53	\$1.17
Year Two³	\$165,163.04	\$1,981,956.53	\$1.17
Year Three³	\$165,163.04	\$1,981,956.53	\$1.17
516 Hour Nursing Option including			
Year One, Two, Three - \$0.69 for Non-County Inmates			
520 Hour Nursing Option including			
Year One, Two, Three - \$0.69 for Non-County Inmates			
Options			
RX is the Financial responsibility of the County			
County ADP: 567			
County Per Diem \$0.64 for Inmate			
Non County ADP: 55			
No County per Diem: \$0.64			
516 Nursing Hours per Week (Plus asst. hours) for 3 years \$1,773,971.95			
520 Nursing Hours per Week (Plus asst. and med. Record hours) option \$1,892,291.08			
RX and EMR are both the Financial responsibility of the County			
County ADP: 567			
County Per Diem \$0.64 for Inmate			
Non County ADP: 55			
No County per Diem: \$0.64			
516 Nursing Hours per Week (Plus asst. hours) for 3 years \$1,773,971.95			
520 Nursing Hours per Week (Plus asst. and med. Record hours) option \$1,892,291.08			
Per Diem: \$1.17 per county inmate over 567, \$0.69 over non-county over 567			
AIMM - Advanced is not responsible for payment of interface and any computer equipment needed.			
Mental Health Services - referrals to crisis intervention.			

BIDDER: Armor Correctional Health Services, Inc.			
Registered with Alabama Secretary of State	Yes		
Proposed 16.3 FTE's Excluding Pharmacy and EMR			
Contract Period	Monthly Cost	Annual Cost	Per Diem for Monthly
	ADP=600	ADP=600	ADP above 650
Year One	\$167,653.00	\$2,011,834.00	\$1.02
Year Two³	\$170,882.00	\$2,050,582.00	\$1.08
Year Three³	\$174,302.00	\$2,091,630.00	\$1.15
Proposed 16.3 FTE's Including Pharmacy and EMR			
Contract Period	Monthly Cost	Annual Cost	Per Diem for Monthly
	ADP=600	ADP=600	ADP above 650
Year One	\$190,162.00	\$2,281,944.00	\$1.13
Year Two³	\$193,429.00	\$2,321,149.00	\$1.19
Year Three³	\$196,889.00	\$2,362,663.00	\$1.26
Armor Proposed 19.15 FTEs Excluding Pharmacy and EMR			
Contract Period	Monthly Cost	Annual Cost	Per Diem for Monthly
	ADP=600	ADP=600	ADP above 650
Year One	\$191,292.00	\$2,295,506.00	\$1.02
Year Two³	\$195,000.00	\$2,340,004.00	\$1.08
Year Three³	\$198,918.00	\$2,387,017.00	\$1.15
Armor Proposed 19.15 FTEs Including Pharmacy and EMR			
Contract Period	Monthly Cost	Annual Cost	Per Diem for Monthly
	ADP=600	ADP=600	ADP above 650
Year One	\$213,801.00	\$2,565,616.00	\$1.13
Year Two³	\$217,548.00	\$2,610,571.00	\$1.19
Year Three³	\$221,504.00	\$2,658,050.00	\$1.26
Prices are based on an Average Daily Population (ADP) of 600			
Our proposed staffing of 19.15 FTEs (Option 2) We believe in minimum staffing to provide quality healthcare to the patients at the BCCC is our proposed matrix of 19.15 FTEs. We have included a price based on the RFP proposed staffing of 16.3 FTEs for comparison purposes only. Further we recognize that our base staffing may exceed our competitors but we believe it enhances the opportunity to minimize offsite utilization. An annual aggregate cap on Offsite Services, and Onsite Specialty Services of \$450,000.00. An annual aggregate cap on Pharmacy Services of \$225,000.00. Our price assumes that all positions will be employed by armor, we are willing to discuss this option.			