



COUNTY COMMISSION

BALDWIN COUNTY
312 Courthouse Square, Suite 12
BAY MINETTE, ALABAMA 36507

(251) 937-0264

Fax (251) 580-2500

www.baldwincountyal.gov

May 3, 2016

MEMBERS
DISTRICT 1. FRANK BURT, JR.
2. CHRIS ELLIOTT
3. J. TUCKER DORSEY
4. CHARLES F. GRUBER

Neopost USA, Inc.
c/o Accurate Control Equipment, Inc.
P.O. Box 533
Fairhope, AL 36533
ATTN: Randall Stabb

REFERENCE: Postage Machine Rental for the Bay Minette Mail Room and Sales Tax Department

Dear Mr. Stabb:

The Baldwin County Commission during their regularly held meeting on May 3, 2016, approved the rental of two (2) postage machines off the State of Alabama bid for the Bay Minette Mail Room and the Robertsedale Sales Tax Department for thirty-six (36) months as follows:

Bay Minette Mail Room - Annex I Building

Neopost IS6000A Digital Mailing System
Neopost IS56DWM PKG Dynamic Weighing Module
Neopost IS56 CONVEYOR Stacker
Neopost MST2 Conveyor Stacker
Neopost ISELD Remote Label Dispenser
Neopost ISWP30 Weigh Platform
Neopost IS6000ERR Feature Activation and Starter Kit
Full Coverage Maintenance Contract
\$2,862.33 per quarter – total per year \$11,449.32

Sales Tax Department - Robertsedale Central Annex II

Neopost IN460 Digital Mailing System
Neopost INSWP10 Weigh Platform
Neopost IN750ERR Feature Activation Kit
Full Coverage Maintenance Contract
\$1,031.31 per quarter – total per year \$4,125.24

Please find attached your copy of the executed Agreements. Quarterly billing will be required to the Baldwin County Commission, 312 Courthouse Square, Suite 11, Bay Minette, AL, 36507.

If you have any questions, please call the Purchasing Manager, Wanda Gautney at (251) 580-2520.

Sincerely,

A handwritten signature in black ink, appearing to read 'Tucker Dorsey', written in a cursive style.

TUCKER DORSEY, Chairman
Baldwin County Commission

TD:wg Item#BD-5

Attachment

cc: Wanda Gautney, Purchasing Manager

Section (A) Dealer Information

Office Number	Office Name	Phone #	Date
801	Accurate Control Equipment Inc.	2519284976	04/05/2016

Section (B) Billing Information

Company Name	Baldwin County Commission		
DBA			
Billing Address	312 Courthouse Square Ste 11		
City State Zip+4	Bay Minette	AL	36507
Contact Name	Accounts Payable	Phone	(251) 937-9561
Contact Title		Fax	
Email Address		PO #	

Section (C) Installation Information (if different from billing information)

Company Name	Baldwin County Commission		
DBA			
Installation Address	312 Courthouse Square Ste 11		
City State Zip+4	Bay Minette	AL	36507
Contact Name	Wanda Gautney	Phone	(251) 937-9561
Contact Title	Purchasing Manager	Fax	(251) 580-2536
Email Address	wgautney@baldwincountyal.gov		

Section (D) Products

Qty	Model / Part Number	Description (include Serial Number, if applicable)	<input checked="" type="checkbox"/> See additional listed products on attached continuation schedule.
1	IS8000A	IS-8000 210 LPM Base, MMF, 15" Control Panel, Keyboard, LAN Kit & Line Conditioner	
1	IS56DWM PKG	IS-5000/8000 Dynamic Weighing Module	
1	ISWP30	IS Series 30lb. Weigh Platform	
1	IS56CONVEYOR	IS-5000/8000 Conveyor Stacker	
1	ISELD	IS-490/5000/5500/6000 Remote Label Dispenser	
1	ISDW30	IS Series 30lb. Differential Weighing	
1	IS8000ERR	IS-8000 e-RR Feature Activation and Starter Kit	

Section (E) Lease Payment Information & Schedule

Tax Status: <input type="checkbox"/> Taxable <input checked="" type="checkbox"/> Tax Exempt <i>Certificate attached</i>	Number of Months First 36		Monthly Payment (Plus applicable taxes) \$954.11
	Billing Frequency: <input type="checkbox"/> Monthly <input checked="" type="checkbox"/> Quarterly <input type="checkbox"/> Annually		
Billing Method: <input checked="" type="checkbox"/> Standard <input type="checkbox"/> Government Payment in Arrears	Current Lease Number N13041634		
	New Lease Number		

Section (G) Postage Meter & Postage Funding Information

Main Post Office Name Bay Minette	Post Office 5-Digit Zip Code 36507
Postage Funding Method: <input type="checkbox"/> Bill Me <input type="checkbox"/> Prepay by Check <input checked="" type="checkbox"/> ACH Debit	Postage Funding Account: <input type="checkbox"/> OMAS / CPU OMAS Agency Code <input checked="" type="checkbox"/> POC <input type="checkbox"/> TMS <input type="checkbox"/> New <input checked="" type="checkbox"/> Existing Existing Account Number: 7209841
Attach ACH Authorization Form	Attach USPS CPU Authorization Letter

Section (H) Services

Rate Protection	<input checked="" type="checkbox"/> Online Postal Rates <input type="checkbox"/> None	Covered Product: IS6000A
Subscription	<input type="checkbox"/> NeoShip	
iMeter Apps	<input checked="" type="checkbox"/> Online Postal Expense Management <input type="checkbox"/> Online E-Services <input checked="" type="checkbox"/> Online E-Services with Electronic Return Receipt	
Software	<input type="checkbox"/> Software Advantage	Covered Product:
Services	<input checked="" type="checkbox"/> Installation/Training <input checked="" type="checkbox"/> Maintenance	

Section (F) ACH Direct Debit for Lease Payments (Attach Voided Check)

Bank Name	
Bank Contact Name	
Bank Contact Phone	
Bank City State	
Bank Routing Number	Bank Account Number

Section (I) Approval

Existing customers who currently fund the Postage account by ACH Debit will not be converted to NeoFunds/TotalFunds unless initialed here _____

This document consists of a Government Product Lease ("Lease") with MailFinance Inc.; and a Postage Meter Rental Agreement ("Rental Agreement"), and an Online Services and Software Agreement with Neopost USA Inc.; and a NeoFunds/TotalFunds Account Agreement with Mailroom Finance, Inc. Your signature constitutes an offer to enter into the Lease and, if applicable, the other agreements, and acknowledges that you have received, read, and agree to all applicable terms and conditions (version DealerGovLease-06-13), which are also available at <http://www.neopostusa.com/terms/DealerGovLease-06-13.pdf>, and that you are authorized to sign the agreements on behalf of the customer identified above. The applicable agreements will become binding on the companies identified above only after an authorized individual accepts your offer by signing below, or when the equipment is shipped to you.

Authorized Signature

Print Name and Title

Date Accepted

Accepted by Neopost USA and its Affiliates

Date Accepted

Company Name: Baldwin County Commission

Schedule (D) Product Continuation Schedule (Continued)

Qty	Model / Part Number	Description (Include Serial Number, if applicable)
1	MMC104	104" Custom Workstation w/Risers, Locking Doors

Product Lease Agreement Continuation Schedule
MailFinance, 478 Wheelers Farms Rd, Milford CT 06461
Form L51186e-03-11 revision 08/11 (PF)

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